

## Message Text

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67

ACTION AGRE-00

INFO OCT-01 EUR-12 EA-09 ISO-00 AID-05 CIAE-00 COME-00

EB-07 FRB-01 INR-07 NSAE-00 USIA-15 TRSE-00 XMB-04

OPIC-06 SP-02 CIEP-02 LAB-04 SIL-01 OMB-01 NSC-05

SS-15 STR-04 CEA-01 L-03 H-02 PA-02 PRS-01 /110 W

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R 030015Z NOV 76

FM AMEMBASSY CANBERRA

TO SECSTATE WASHDC 9242

INFO AMEMBASSY MOSCOW

UNCLAS CANBERRA 7981

STATE PASS AGRICULTURE FOR MEEKER AND ANDERSON

E.O. 11652: N/A

TAGS: EAGR, AS

SUBJECT: NEW RUSSIAN MEAT CONTRACT

1. FIVE AUSTRALIAN MEAT FIRMS HAVE SIGNED A NEW CONTRACT WITH THE RUSSIAN PURCHASING AGENCY PRODINTORG FOR THE DELIVERY OF 10,000 MT OF MEAT OVER THE NEXT 4 MONTHS. THE NEW CONTRACT CALLS FOR 4,000 MT OF BONELESS BEEF AND 6,000 MT OF BONELESS MUTTON, BRINGING TOTAL PURCHASES FROM AUSTRALIA FOR THE YEAR TO 20,000 MT.

2. PRICE DETAILS IN THE NEW CONTRACT WERE NOT MADE PUBLIC, BUT IT WAS REPORTED THAT THE FAS PRICE FOR THE BONELESS BEEF WAS ABOUT 29 CENTS (AUSTRALIAN) PER POUND. THIS COMPARES WITH A PRICE OF 24.25 CENTS IN THE FIRST 10,000 MT CONTRACT AND A CURRENT FAS PRICE ON THE U.S. MARKET OF ABOUT 40 CENTS.

3. THE FIVE AUSTRALIAN COMPANIES PARTICIPATING IN THE DEAL WERE BORTHWICKS, GILBERTSONS, JACKSONS, ANGLISS, AND METRO MEATS. THE RUSSIANS ARE REPORTED TO BE SEEKING ADDITIONAL TONNAGE. NEW CONTRACTS FOR FURTHER SHIPMENTS ARE NOW BEING

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DISCUSSED. SPECULATION HERE IS THAT THE RUSSIANS ARE BUYING

NOW AS THEY FEEL PRICES WILL BE HIGHER IN THE MONTHS AHEAD.  
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## Message Attributes

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**Disposition Case Number:** n/a  
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**Type:** TE  
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